

twoBirds CLIENT SOLUTIONS

# Flex

a flexible legal resource...  
*but with a difference*

[twobirds.com/clientsolutions](https://twobirds.com/clientsolutions)

Your world is changing and so are your needs from a law firm. When you want another option, twobirdsFlex lawyers will work on a secondment basis from the heart of your business to deliver fresh legal solutions when you really need them. Our lawyers fit in instantly, enabling your team to stay two steps ahead and achieve the results you want.

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Powered by Bird & Bird, you get what you need...and it's unmistakably Bird & Bird

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### More choice for our clients

As the global economy drives an accelerating pace of change, this is mirrored by the changing needs of our clients and their businesses. When clients need another resource option matched with the Bird & Bird assurance of quality and expertise, they can consider twobirdsFlex.

### Market leading sector experience

Our experienced lawyers have worked with some of the most innovative companies in the world and know how to create legal solutions for a new era.

### People that fit

From some of the brightest legal talent in the market and unmistakably Bird & Bird, twobirdsFlex provides thoughtfully placed resource to get the job done.

## How does it work?

All twobirdsFlex lawyers are thoughtfully placed from within the Bird & Bird family. Given the importance we place on identifying the right individual, we recruit our twobirdsFlex lawyers from the following sources:

- *Bird & Bird alumni* who are interested in returning to work at Bird & Bird but want increased flexibility
- *Existing employees* who would like increased flexibility in how, when and where they work
- *Personal recommendation* from a current employee or partner of Bird & Bird

## The twobirdsFlex process

- 1 Discuss your resourcing requirements with your relationship partner at Bird & Bird
- 2 Discuss and agree cost
- 3 Potential twobirdsFlex Lawyer's CV presented to you for consideration
- 4 Opportunity to meet twobirdsFlex Lawyer
- 5 Lawyers selected
- 6 One point of contact at Bird & Bird who oversees the placement

### How is twobirdsFlex different from any secondments you have previously supplied to us?

Due to the different resource pool from which twobirdsFlex lawyers are drawn, we are able to offer lawyers on a more flexible basis at more flexible rates, without compromising on Bird & Bird quality.

### Do you provide twobirdsFlex lawyers at different levels of experience?

Typically, our twobirdsFlex lawyers range from mid-senior level. This is a deliberate choice as we feel that lawyers at a more senior level will be better placed to work in the roles envisaged by our new business model. Where clients require more junior level resources, we can of course work to meet this demand.

### Do you ever place someone who hasn't worked with Bird & Bird before?

Yes, but only when the individual concerned comes with the personal recommendation of a current partner or employee of Bird & Bird and has passed our rigorous selection process.

### Can you guarantee someone will be available?

Upholding our selection process and getting the right fit is paramount. Unlike other providers we do not have hundreds or thousands of lawyers available but by understanding your needs as early as possible, we would always aim to meet your requirements and find the right person at the right time. Whilst our aim is always to meet your requirements, if the right person isn't available we won't recommend a placement.

### What rates do you charge?

Rates are discussed with you early on and would reflect both the nature of the work you require and the skills and level of experience necessary to get the work done.

We offer fixed price deals that provide you with maximum budgeting certainty. You will be invoiced monthly.

### How is the placement managed?

Our twobirdsFlex lawyer would be under your day-to-day management and work as part of your team.

### How flexible are twobirdsFlex lawyers?

twobirdsFlex lawyers have purposefully chosen to trade the rigidity of more traditional employment status for a more flexible way of working. They can therefore be as flexible as their personal circumstances allow. The general spirit of twobirdsFlex is to provide our clients with the type of lawyer that can settle in to a new working environment easily, roll their sleeves up and get on with the job in hand.

### How do you ensure a twobirdsFlex lawyer understands my business?

We know the lawyers, know what they can do and understand their experience alongside your business. Additionally, we will actively look for opportunities to do repeat placements meaning you could work with the same twobirdsFlex lawyer on more than one occasion.

### Does location matter? What if I have a requirement outside the UK?

Primarily, we can provide lawyers within the UK. However, as a firm we are not restricted by geography so would therefore discuss your needs amongst our international network and aim to find a solution that suited you.

### What is the business model?

The provision of a twobirdFlex lawyer is intended to form part of our overall service to you. The process of entering into an agreement to provide you with the resources of twobirdsFlex is simple. We will engage the twobirdsFlex lawyer, usually through their personal services company, and make them available as part of the services we provide to you.

Your contractual relationship will be with Bird & Bird.

### Do I have to provide insurance?

No, our lawyers will be covered by our insurance.

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