

Bird & Bird & Aircraft
Financing and Asset
Management

That's Bird & Bird & Aircraft Financing and
Asset Management

Sharing your
passion & working
your way & in for
the long haul
& across the
whole industry
& crossing the
globe & touching
the metal & helping
you to fly



Our mission is to combine our deep knowledge of the aviation sector and our legal expertise to develop commercial solutions that make long-term business sense.

Introduction

Bird & Bird is a global law firm. Altogether we have over 900 lawyers and legal practitioners working on our clients' issues and business goals worldwide. We select and develop our people to possess a rare and invaluable grasp of strategic commercial issues. By combining this talent with exceptional legal expertise and deep industry knowledge, our advice is always informed, up to date, focused and relevant. Our recommendations are practical, realistic and clear.

Bird & Bird & Aviation

Our Aviation team has hands-on experience working within aviation companies and our people are steeped in the way the industry works. We act for many leading aviation businesses, including airlines, aircraft manufacturers, lessors, financiers, groundhandlers, MROs, freight forwarders, insurers, airports, tour operators, industry associations and online booking providers. Our clients in these organisations come to us because we know their business and we share a genuine passion and enthusiasm for the sector.

We relish using our aviation knowledge and experience to get to grips with business issues quickly. We provide timely, practical and commercially realistic advice and support in pursuit of sensible, workable solutions for transactions, ventures, and disputes. We like to be at the leading edge of business and legal developments and to be innovative for our clients' benefit.

Our people join forces to work on client matters across the world, meaning that all of our clients have access to the very best aviation legal expertise available from our firm.

Aircraft, finance and asset management

We work with clients to deal successfully with all aspects of aircraft ownership, finance and management. Whether it's buying or selling new and used passenger, cargo or corporate aircraft, or setting up more complex ownership and financing arrangements, our team can help. We get involved from first draft of the letter of intent, through delivery and portfolio management and work-out, insolvency, repossession and remarketing. We also have experience in tax structured finance for the aviation sector, in particular advising on the tax structuring for aircraft acquisition.

Our recent transactions and activities include:

Aircraft leasing, financing, and chartering

- Aircraft and equipment purchase, sale and leasing (both finance and operating) – short, medium and long term
- Aircraft and equipment financing and security
- Islamic finance
- Wet leasing and chartering of commercial and corporate aircraft
- Preparing/reviewing charter agreements
- Risk advisory and negotiation support

Aircraft maintenance and handling

- Aircraft maintenance, preparation, handling agreements
- Supply agreements for parts/avionics
- Agreements for the exchange and overhaul of parts and components, rotables pooling
- Joint venture arrangements
- “Power by the Hour” contracts and assignments

“The aircraft financing group at this firm offers a strong sector focus and lawyers with experience working inside the industry.”

Chambers and Partners 2010

Aircraft operation and contracts

- Insurance of aircraft risk
- Registration of aircraft
- Warranty, support and service issues relating to the sale and operation of aircraft
- Fleet management and restructuring

Aviation transactions and disputes

- Breaches of contracts, lease terms and conditions
- Insurance coverage disputes
- Cross-border and multi-jurisdictional litigation and arbitration
- Equipment repossessions
- Transaction and risk advisory
- Venture capital and private equity transactions

“Clients seek out the team’s assistance because it ‘understands the aviation and aerospace market and is therefore able to offer commercially aware legal advice that is always on the money’”

Chambers and Partners 2010

Paul Briggs ‘Superb aviation knowledge’ and ‘remarkable talent for understanding and reacting to clients’ particular needs.’

Chambers and Partners 2010

Simon Chamberlain He is ‘a top aviation lawyer, skilled in pretty much anything aviation.’

Chambers and Partners 2010

Contacts

Belgium

Catherine Erkelens

T: +32 (0)22 826 000
catherine.erkelens@twobirds.com

Paul Hermant

T: +32 (0)22 826 000
paul.hermant@twobirds.com

China and Hong Kong

John Koh

T: +852 2248 6000
john.koh@twobirds.com

Guohua Zhang

T: +86 216 133 7812
guohua.zhang@twobirds.com

Czech Republic

Vojtech Chloupek

T: +42 (0)22 603 0500
vojtech.chloupek@twobirds.com

France

Vonnick Le Guillou

T: +33 (0)14 268 6000
vonnick.le.guillou@twobirds.com

Sophie Nicolas

T: +33 (0)14 268 6000
sophie.nicolas@twobirds.com

twobirds.com

Abu Dhabi & Beijing & Bratislava & Brussels & Budapest & Düsseldorf & Frankfurt & The Hague & Hamburg & Helsinki & Hong Kong & London & Lyon & Madrid & Milan & Munich & Paris & Prague & Rome & Shanghai & Singapore & Stockholm & Warsaw

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Bird & Bird is an international legal practice comprising Bird & Bird LLP and its affiliated and associated businesses and has offices in the locations listed on our web site: twobirds.com.

A list of members of Bird & Bird LLP, and of any non-members who are designated as partners and of their respective professional qualifications, is open to inspection at the above address.

Germany

Ulrich Goebel

T: +49 (0)89 3581 6000
ulrich.goebel@twobirds.com

Michael Jünemann

T: +49 (0)69 74222 6230
michael.juenemann@twobirds.com

Italy

Alberto Salvadè

T: +39 (0)23 035 6000
alberto.salvade@twobirds.com

Singapore

Joanna Teng

T: +65 6428 9823
joanna.teng@twobirds.com

Spain

Andrés Lorrio

T: +34 (0)91 790 6000
andres.lorrio@twobirds.com

Jose Luis Lorente Howell

T: +34 (0)91 790 6000
joseluis.lorentehowell@twobirds.com

Sweden

Jörgen Ekström

T: +46 (0)85 063 2000
jorgen.ekstrom@twobirds.com

Anders Nilsson

T: +46 (0)85 063 2000
anders.nilsson@twobirds.com

U.A.E.

James Leeson

T: +971 (0)16 565 821
james.leeson@twobirds.com

UK

Paul Briggs

T: +44 (0)20 7415 6000
paul.briggs@twobirds.com

Robin Springthorpe

T: +44 (0)20 7415 6000
robin.springthorpe@twobirds.com

Simon Chamberlain

T: +44 (0)20 7415 6000
simon.chamberlain@twobirds.com